



# 4<sup>th</sup> Neltume Ports Alignment Meeting



**SUATILCO**

Port Operator  
Montevideo-Uruguay





**SUATILCO**

Suatilco is a start up, and the exclusive port operator of UPM´s  
pulp and chemical terminal in Montevideo.  
Shareholders: 50% Neltume Ports, 50% CHR Group  
Operations begin Nov/22.

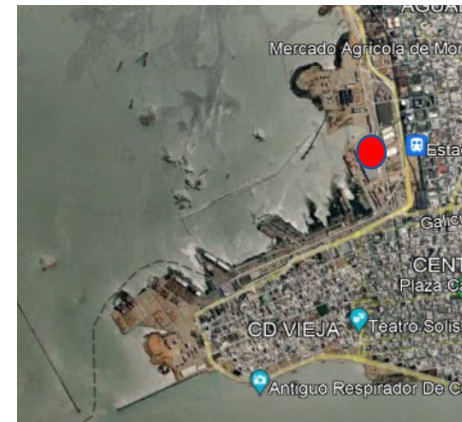


**SUATILCO**

 **NELTUME PORTS**  
Empowering Trade

# The terminal

- 50 years concession
- 1 dedicated berth 230m – pulp & Chem
- 1 annex berth 230m for a second vessel (property of Obrinel)
- 58.000 m<sup>2</sup> warehouse
- 115 to 150 Kton capacity
- Roofed area for train unloading, 500m length, for 26 wagons of 64 tons
- Roofed area for chem train loading, 200m
- 115 to 150 Kton capacity
- Roofed container stuffing facilities
- Liquid storage
  - Sulfuric Acid 9.000 m<sup>3</sup> in 3 tanks
  - Heavy Fuel Oil 16.000 m<sup>3</sup> in 3 tanks
  - Sodium Hydroxide 16.000 m<sup>3</sup> in 3 tanks





# Operations

## Pulp operations (2.1 Mt/year)

- Train unloading
- Warehouse management
- Vessel loading
- Container stuffing
- Truck loading & unloading

## Vessels per year

- 23 Full Load (50 Kt)
- 48 Top off (20 Kt)
- 26 Chemical

## Chemical operations (0.3 Mt/year)

- Vessel unloading
- Train loading
- Facilities operations



# Figures

## Staff – 243 persons

- Administration & Maintenance 40
- Direct Pulp operations 84
- Direct Chemical operations 19

## Main equipment

- Clamptruck 12
- Terminal Tractor (\*) 18
- Roll trailer (\*) 28
- Stuffing Clamptruck 03

## Capex

4,2 MUSD

(\*) Equipment bought by UPM  
(not considered in Capex)





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