

ULTRAPORT



MAIN PORT OPERATOR IN CHILE



SAFETY

APPROACH

About
US



Main port operator in Chile.



Family Business with over 70 years of experience in ports, agencies, container terminals, land and sea transportation in South America.

International presence
in
16 countries

+12.800
workers



Canadian company with over 75 years of experience in structures and logistics, electricity, pipes and liquids, real estate and energy.

International presence in
more than
100 countries

+6.200
workers

ABOUT US

We perform port operations with safety and excellence, innovating and implementing new technologies through a highly qualified team, committed to our customers and communities.



VISION

Being the leader in port operations of America.



PURPOSE

We take care of people and promote their development, promoting the growth in the main ports of Chile.

WHO WE ARE



2,656

Employees

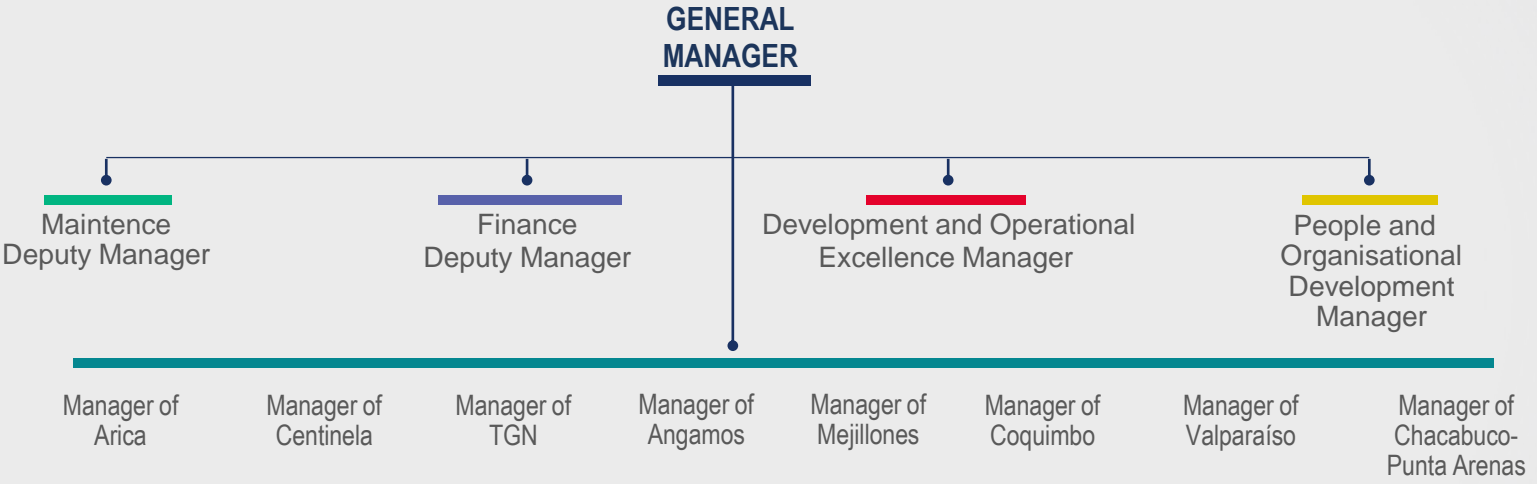
9

Operations

263

Equipment

BUSINESS ORGANIZATION



OUR VALUES



SAFETY



We guard the life of our employees and preserve the health of the communities where we operate. We promote work environments free of all risks in environmentally reliable and friendly operations.

INTEGRITY



We act with high ethical standards that guarantee sustainability and safeguard of our reputation. People are the core of our business, we encourage a balance between personal life and work.

PASSION



We feel passion for the business, to know and understand our customers, challenging us to create value. Oriented towards to details that make the difference. We work in a cheerful environment and good humor in our operations.

EXCELLENCE



We contribute to the development and competitiveness of our customers anticipating their needs. We encourage diversity and innovation to create consistent business solutions.

OUR HISTORY

Founded on May 25
Start of operations
**Arica, Valparaíso y
Punta Arenas**

Start of
operations
in **Puerto Mejillones**

Start of operations
Chacabuco

1981

1995

1996

2002

2003

2010

2011

Start of
operations
Coquimbo

Start of
operations
Puerto Angamos

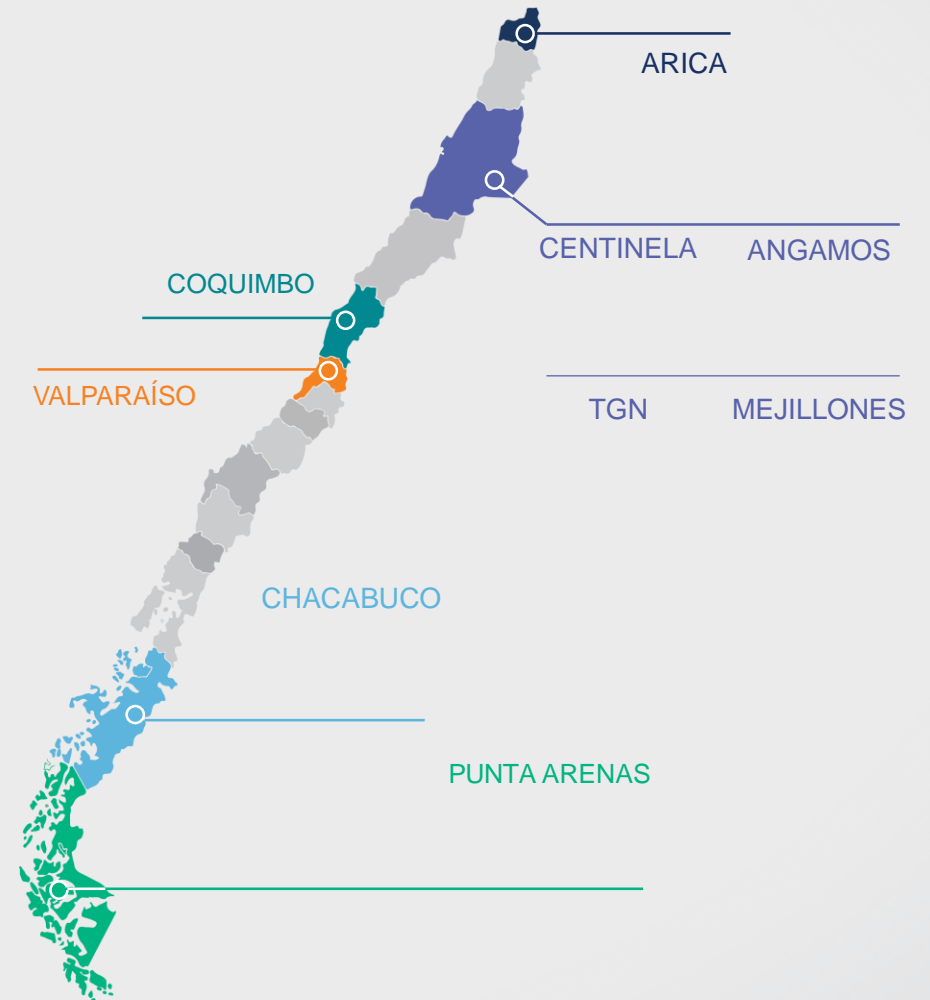
Start of operations
**Terminal Graneles del
Norte**

Start of operations
Minera Centinela



NATIONAL PRESENCE

- **40 years** experience in port industry.
- Presence in **9 ports** within the country.
- Pioneers in **women inclusiveness in** port operations - **16%**.
- **High safety** standards.
- **+30 years** of experience in bulk handling
- **Pioneers in the use of rotainers** for the handling of copper concentrate.
- Main operator of **sulphuric acid** in the Region.
- 100% copper operation of **North Codelco**.

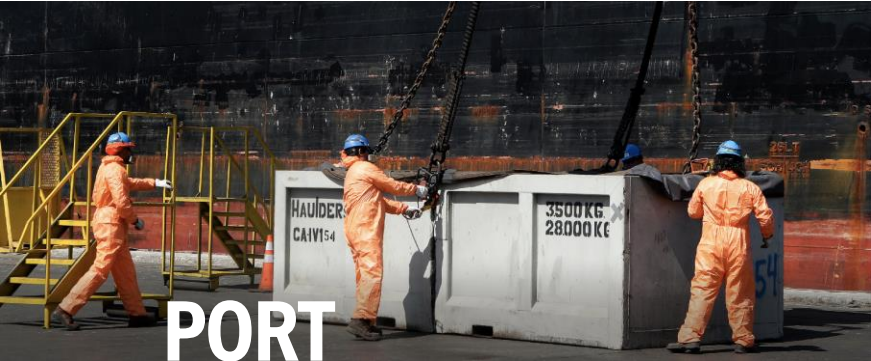




SERVICES



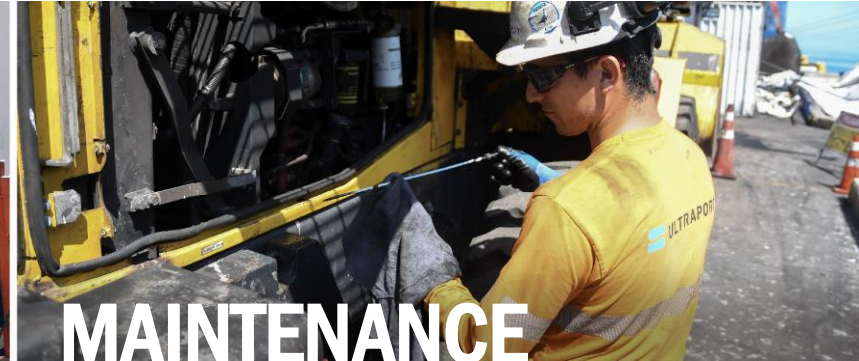
OUR SERVICES



PORT
OPERATIONS



STEVEDORING
AND PERSONNEL PROVISION



MAINTENANCE
TERMINAL & EQUIPMENT

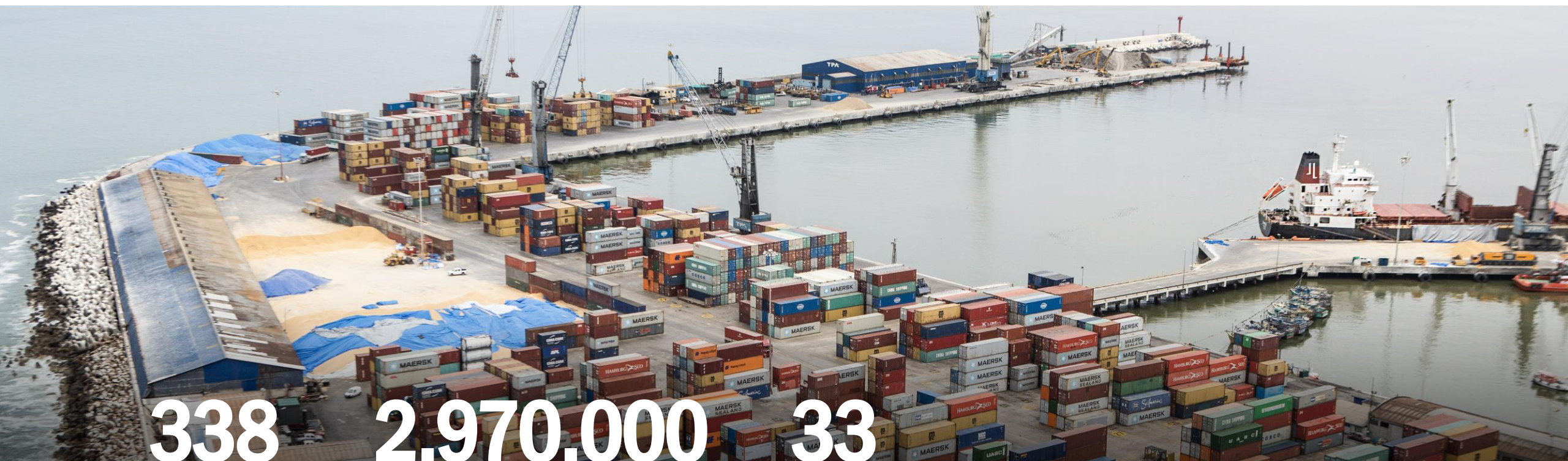
- Multipurpose terminals
- Bulk – Solid – Liquid terminals
- Container terminals



FOUR

OPERATIONS

Since May 25, 1981



338

EMPLOYEES

2,970,000

TON/YEAR

33

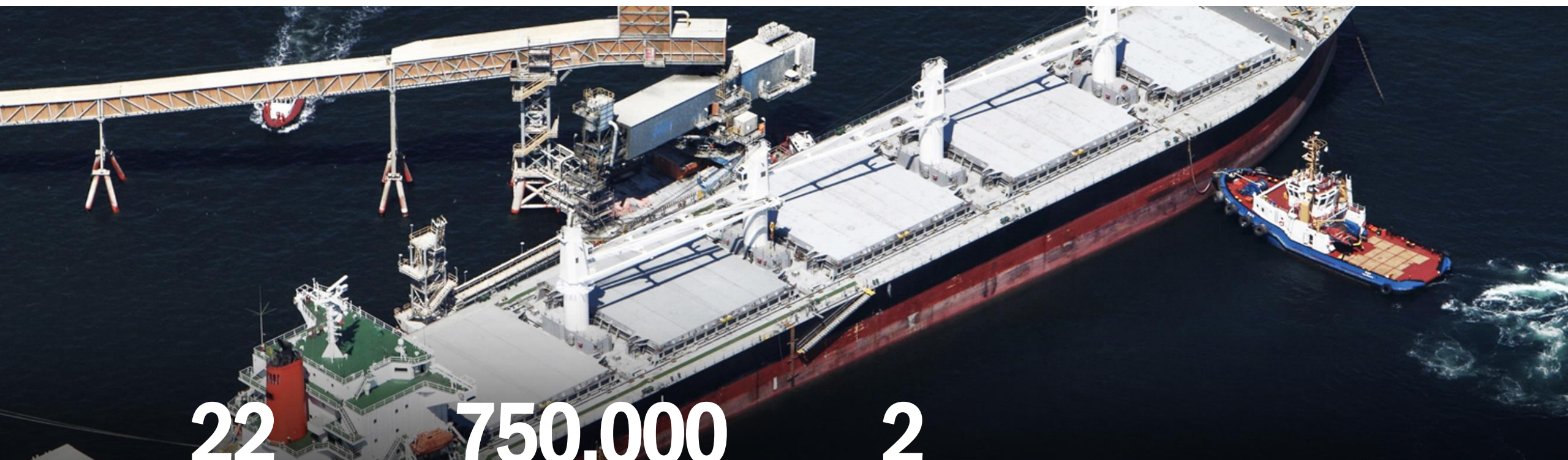
EQUIPMENT

149 fixed | 189 casual works

- Loading and unloading of containers.
- General cargo handling.
- Bulk cargo handling.
- Port workforce provision.
- Equipment maintenance.

CENTINELA

Since March 26, 2011



22

EMPLOYEES

22 fixed

750.000

TON/YEARS

2

EQUIPMENTS

- Copper concentrate loading.
- Stockpile operation.
- Industrial cleaning.

TERMINAL GRANELES DEL NORTE

Since September 15, 2010



61

EMPLOYEES

61 fixed

2,700,000

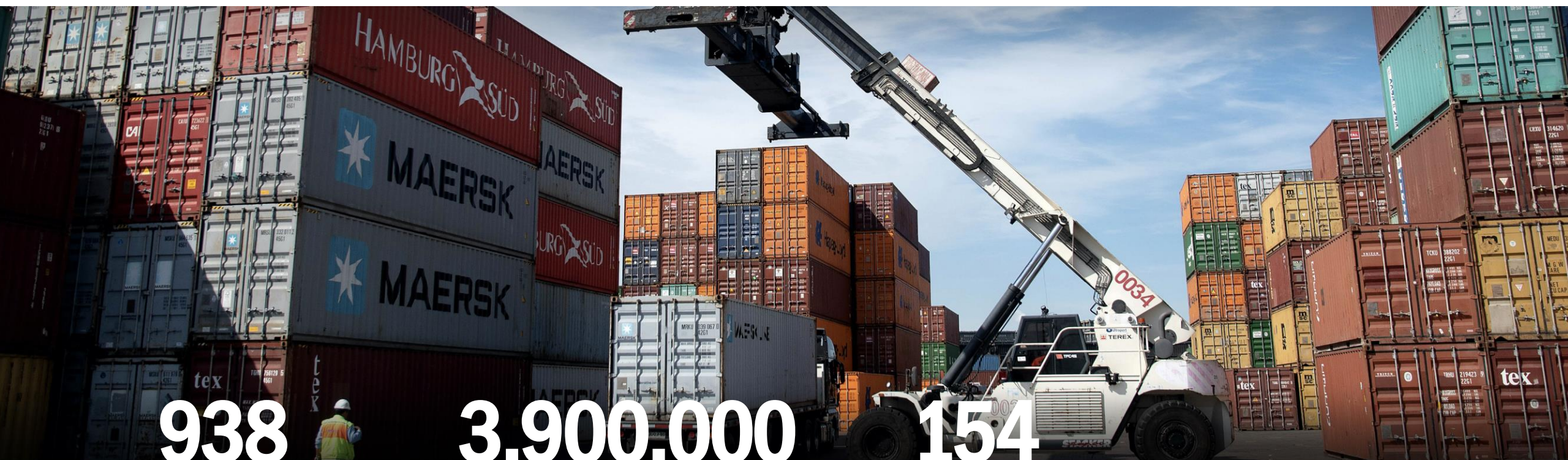
TON/years

2

EQUIPMENTS

- Terminal operation.
- Coal unloading.
- Terminal services.
- Maintenance service.

Since August 11, 2003



938

EMPLOYEES

372 fixed | **566** casual works

3,900,000

TON/YEAR

154

EQUIPMENTS

- Un/loading of containers.
- Loading of copper cathodes.
- General and oversized cargo.
- Loading of Copper concentrate.
- Equipment maintenance.

MEJILLONES

Since July 13, 1995



222

EMPLOYEES

205 fixed | 17 casual works

3.400.000

TON/YEARS

29

EQUIPMENTS

- Solid and liquid bulk unloading.
- Storage, unloading and handling of sulphuric acid.
- Stockpile operation and loading of zinc and lead concentrates.
- Reception and loading of copper concentrates.

COQUIMBO

Since August 9, 2002



180

EMPLOYEES

31 fixed | 149 casual works

500,000

TON/YEARS

6

EQUIPMENTS

- Port workforce provision.

Since May 25, 1981



545

EMPLOYEES

7.550.000

TON/YEARS

17

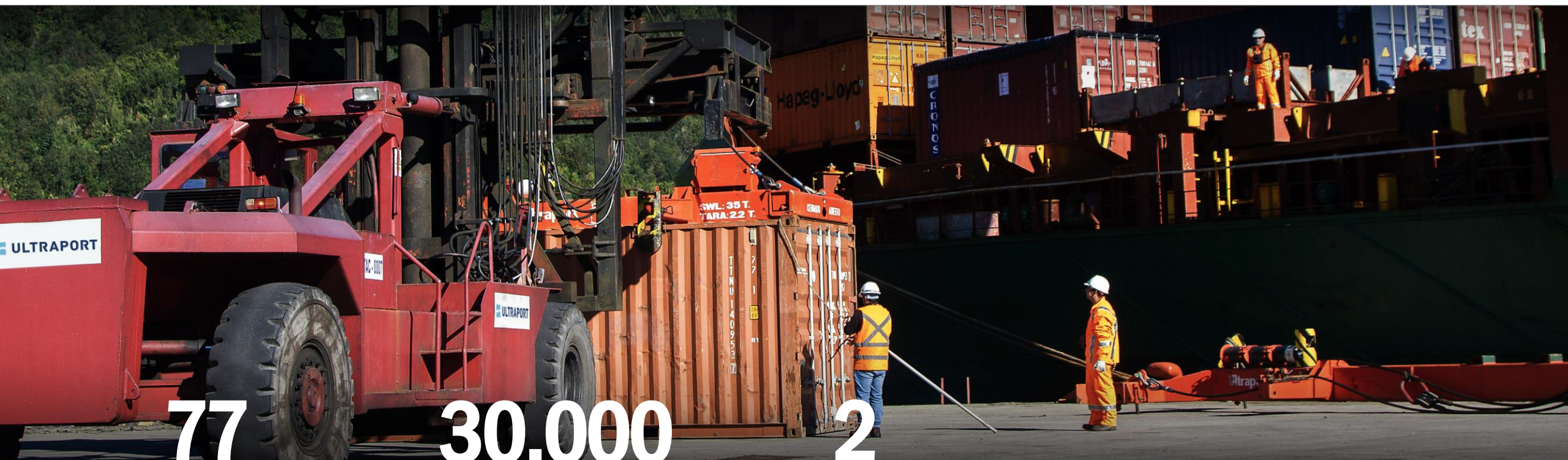
EQUIPMENTS

151 fixed | **394** casual works

- Port workforce provision.
- Loading of palletized fruit.
- Unloading of steel.

CHACABUCO

Since January 11, 1996



77

EMPLOYEES

8 fixed | 69 casual works

30.000

TON/YEARS

2

EQUIPMENTS

- Containers and general cargo.
- Cargo storage.
- Reefer containers.

PUNTA ARENAS

Since May 25, 1981



208

EMPLOYEES

33 fixed | 175 casual works

235,000

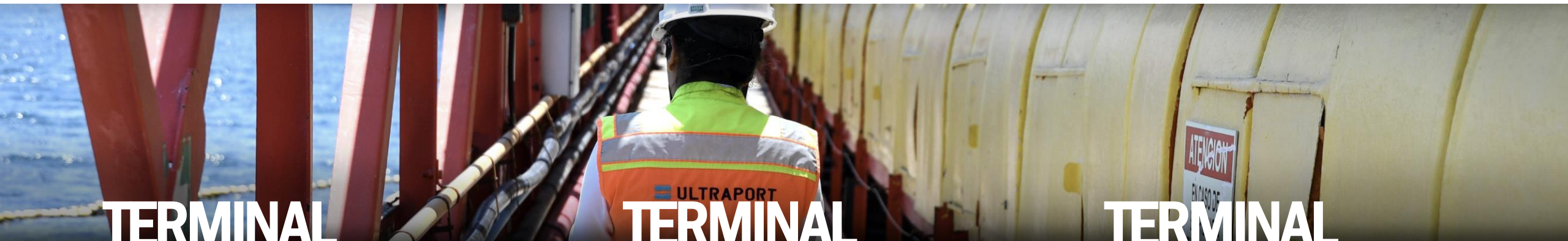
TON/YEARS

18

EQUIPMENTS

- Container loading and unloading.
- Frozen fish handling.
- Container staffing and striping.
- Energy services and monitoring.

OUR CLIENTS



TERMINAL MULTIPURPOSE

- Port Terminal Arica
- Port Terminal Angamos
- Port Terminal Coquimbo
- Port Terminal Chacabuco
- Empresa Portuaria Austral

TERMINAL BULK

- Minera Centinela
- Terminal Graneles del Norte
- Puerto Mejillones

TERMINAL CONTAINERS

- Terminal Pacífico Sur





「OUR

EMPLOYEES」

PEOPLE KEY FOR SUCCESS

EMPLOYEES



1.097 Fixed employees
84% men / **16%** women
173 Women last year

1.559 casual workers
+250 Women last year

Gender Equality

16%

Women

2.656

Total workers

84%

Men



Communications and sustainability



People recruitment and development



Infraestructure



HSE





「 SAFETY

& ENVIRONMENT 」

SAFETY & ENVIRONMENT

HIGH STANDARDS IN HSE

“Helping to improve the quality of life of our employees is what us moves as a company”



IDENTIFICATION

and the critical risk control in operation



Campaing 4A+C:
Height,
Run over,
Entrapment,
Crushing and Contact with
energies

CERTIFICATION

ISO 14001
ISO 45001

SYSTEM

real-time accident prevention

access from different
platforms (smartphones or
computers)



POLITICS

of Health, Safety and
Environment

Drug and alcohol abuse
prevention

Environmental Protection
Standards



INTERNAL PROGRAMS



CFI
Centro de
Formación
Interno

Training programs according to the strategic axes of the company and the training needs of its employees.

Since 2015

+5.100

Employees trained



Programa
**NIVELACIÓN
DE ESTUDIOS**

Allows employees to finish basic studies.

Since 2006

+470

Employees benefited



Programa
**Virtual
Campus**

Virtual classroom that allows to decentralize and optimize the training process in a new asynchronic experience.

Since 2019

+79

Courses online



Programa
FARO

Enhances the leadership capabilities of our employees.

Since 2015

500

Employees benefited



Becas de estudios
SUPERIORES

Scholarships for children temporary workers, who finance the entirety of a technical career.

Since 2005

+250

Students benefited.

COMMUNITY PROGRAMS

Allows employees to finish basic studies

Since 2018

150
Delivered



Educational Program. Reinforce reading and writing and increase vocabulary for first and second grade students.

Since 2020

+1.000

Students benefited.



Ultraport
CONTIGO Y TU ENTORNO

Technical talks that seek to inform the students about preventing possible risks in their daily activities.

Since 2018

+1.200

People benefited



VOLUNTARIADO CORPORATIVO

Allows involvement of collaborators with the community.

Since 2018

18%

Our employees



Becas
LABORALES

Program that empowers the capabilities of our spouse employees.

Since 2012

473

People benefited



Programa
FORMACIÓN DUAL

Allows students from technical education to carry out part of their academic hours in the company.

Since 2008

+100

Students benefited.



Programa
APRENDE Y PERFECCIONA TUS HABILIDADES

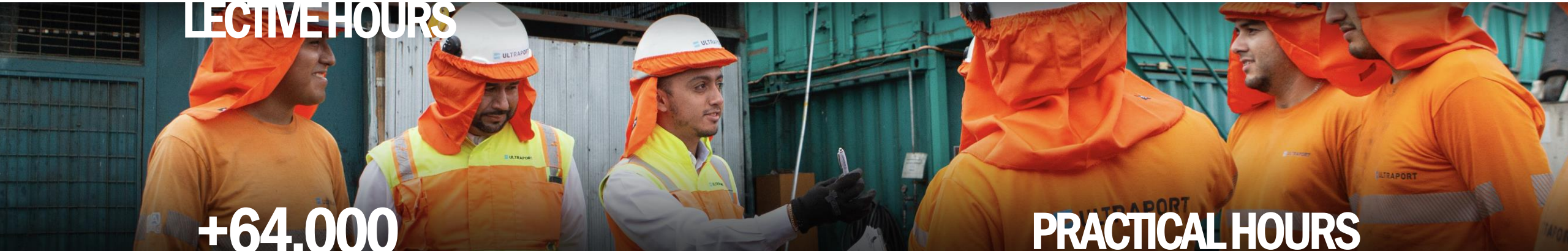
Promote knowledge and skills in work teams.

Since 2021

255

Employees benefited

TRAINING AND COACHING



LECTIVE HOURS

+64.000

hour destined
during 2021

PRACTICAL HOURS

OPERATIONAL / 2021

68.400
hours

9.120
Shifts
performed

MOBILE EQUIPMENT



263

Equipment

 76

Forklift

 72

Open Trailer

 37

Reach Stackers

 20

Front Loader

 2

Bulldozer

 2

Mini Front Loader

 5

Sweeper

 1

Fuel Truck

 47

Truck

 1

Excavator



/Ultraport



ULTRAPORT.CL

contacto@ultraport.cl

Blanco 853, Valparaíso | +56 (32) 2202975