

CELULOSA | CARGAS DE PROYECTO | GRANELES
CONTENEDORES | LÍQUIDOS

LÍDERES EN SERVICIOS PORTUARIOS
DESDE NUEVA PALMIRA A TODO EL LITORAL DEL RIO URUGUAY

Celulosa | DESCARGA / TRANSPORTE INTERNO / OPERATIVA DE DEPOSITO (IN / OUT) CARGA DE BUQUES OCEANICOS.

Cargas de Proyecto | CARGA / DESCARGA / TRANSPORTE INTERNO / RECEPCION Y EXPEDICION DE CARGAS.

Graneles | CARGA/DESCARGA DE BUQUES OCEANICOS, BUQUES FLUVIALES Y BARCAZAS.

Cargas Refrigeradas y Alimentos | CARGA / DESCARGA / TRANSPORTE IN / OUT / RECEPCION EN DEPOSITOS.

Contenedores | CARGA / DESCARGA, TRANSPORTE, RECEPCION, EXPEDICION.

Fertilizantes y otros graneles | CARGA / DESCARGA / TRANSBORDOS / TRANSPORTE INTERNO.



"AGENTE COMERCIAL EXCLUSIVO DE ONTUR INTERNATIONAL"

RIOESTIBA

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The Company

Rioestiba is the result of the joint venture signed by the two leading port services companies in Uruguay: NODUS and Christophersen.

The company is a port operator for all kinds of goods in the Uruguay River ports. It started activities in 2000 as a stevedoring company for loading citrus in pallets in Nueva Palmira and other general cargoes in the Paysandu and Fray Bentos ports, like eucaliptus logs.

In 2007, was selected as port operator for Ontur International S.A. in Nueva Palmira, and UPM in Fray Bentos, for the loading/storage/unloading of cellulose pulp and chemical products for Kemira Uruguay S.A.

Since 2000, RIOESTIBA has been increasing its participation in the market for other products, such as fertilizers, cargo project, grains, bulk cargoes and containers.

RIOESTIBA currently mobilizes more than 4 million tons per year of export, import and transit products, from Uruguay and from/ to countries of the Paraná Paraguay Waterway.

Operations Locations



NVP HQ

NVP – PDT 276 Kms

NVP – FB 119 Kms

Company overview

HC: Total: 283 (224 NVP, 24 PDT, 23 FB, 12 S&C)

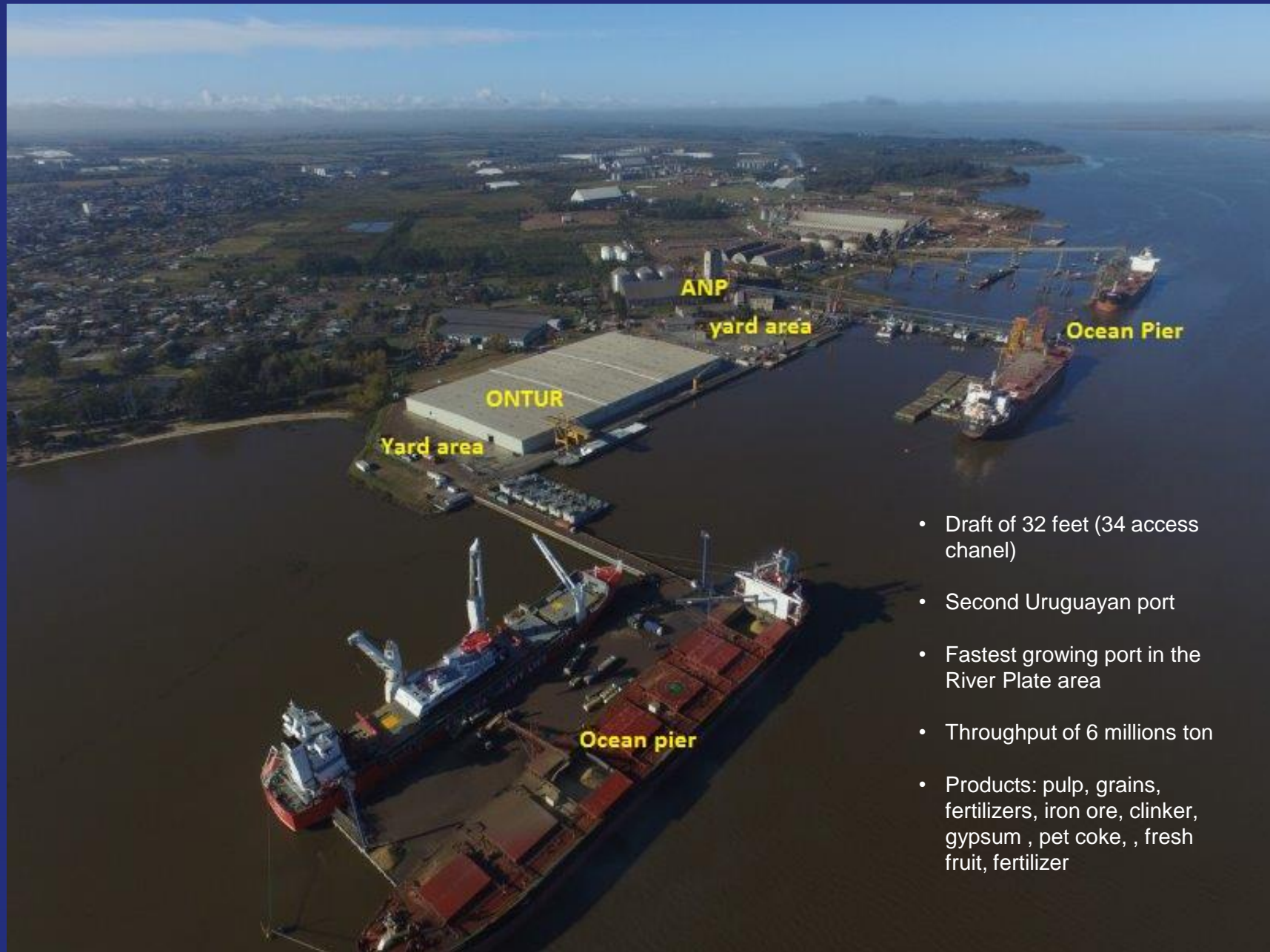
Headquarters in the port of Nueva Palmira, with operations along the Uruguay river coast, and inland operations at FB and PDT.

Equipment: 17 terminal trucks, 10 clamp forklifts, 15 trailers (mafi, buisscar for cellulose), 2 Reach stackers

- ONTUR INTERNATIONAL (Nueva Palmira).
- ANP – Nueva Palmira (public port of Nueva Palmira).
- ANP - Fray Bentos (public port of Fray Bentos).
- UPM Fray Bentos (Orion) pulp meal factory
- ANP – Paysandú (public port of Paysandú).
- TLM - Terminal Mbopicuá (Fray Bentos)
- PASO DE LOS TOROS (Chemical Warehouse at UPM 2)*



Nueva Palmira Port



- Draft of 32 feet (34 access chanel)
- Second Uruguayan port
- Fastest growing port in the River Plate area
- Throughput of 6 millions ton
- Products: pulp, grains, fertilizers, iron ore, clinker, gypsum , pet coke, , fresh fruit, fertilizer

Paraná- Paraguay – Waterway fluvial network



Countries involved: Argentina, Brazil, Bolivia, Paraguay, Uruguay

4.500 Km. navigable waterways

15 million tons/year transported by barges

Output for one of the world largest agricultural basin

Nueva Palmira – strategic location

Rioestiba services

- Vessels loading and unloading.
- Transhipments: vessel/barges – barges/vessel.
- Internal truck transport (in terminal).
- Inbound/Outbound of raw materials (chemical products, WIP) for Kemira and UPM (bulk, IBC, cnt, big bags), storage (WMS level) and delivery in plant at points of consumption. FB, PDT
- Inbound /outbound, storage (WMS level) of cellulose at Ontur 30000 m2 warehouse . NVP

Cargoes attended by Rioestiba:

Pulp , grains (malt barley, barley, soja, rice), fertilizers, iron ore, clinker, , cement.

Cargo project, fruit, pine logs, containers, etc.



Main operations.

- **Cellulose:** 1,250,000 tons / year: Barge loading in Fray Bentos pulp mill, barge unloading in Nueva Palmira (ONTUR), reception / dispatch in Warehouse, terminal transport and ship loading.
- Warehouse logistics services and vessels operations for KEMIRA (FBT).
- Warehouse logistics services for fertilizers (ONTEMAR, DATACOR, GRINELUZ).
- Logistic in storage yard and vessels operations for pine logs in Fray Bentos.
- **Bulk services** (loading/transshipment/discharge)- clinker, fertilizer, pet coke (550.000 tons/year)
- **Cargo project discharges/transhipments:** we have specialized in operating project ships, serving all of the vessels for the construction of the Fray Bentos and Punta Pereyra pulp mills, as well as the Terra , Palomas wind farm, Bulo Bulo Urea Factory (YPFB ,Bolivia), TAURUS (2dn pulp meal factory from UPM).
- Inbound, storage and delivery in plant at points of consumption for chemical products at Kemira and UPM 2 (FB, PDT)

Ours services / images



Bulk Services



Unitized cargo goods



Cargo project



Cargo project

Most representative operations performed by RIOESTIBA since 2006

Project		Vessels	Qty(k cbm)	
Pulp meal factory	BOTNIA (act.UPM)	26	125	Discharge/in/out/storage
Pulp meal factory	MONTES DEL PLATA	28	148	Discharge/in/out/storage
Urea factory	YPFB (Bolivia)	9	38	Discharge/in/out/storage/transhipment
Power plant	Punta del Tigre (Uru)	6	16	Discharge/in/out/storage
Power plant	Ande (Paraguay)	2	15	Transhipment
WTG	Palomas (Uru)	4	45	Discharge/in/out/storage
WTG	Bolivia	16	125	Transhipment
Pulp meal factory	TAURUS (UPM)	28	159	Discharge/in/out
Others projects		12	50	
TTL		131	721	

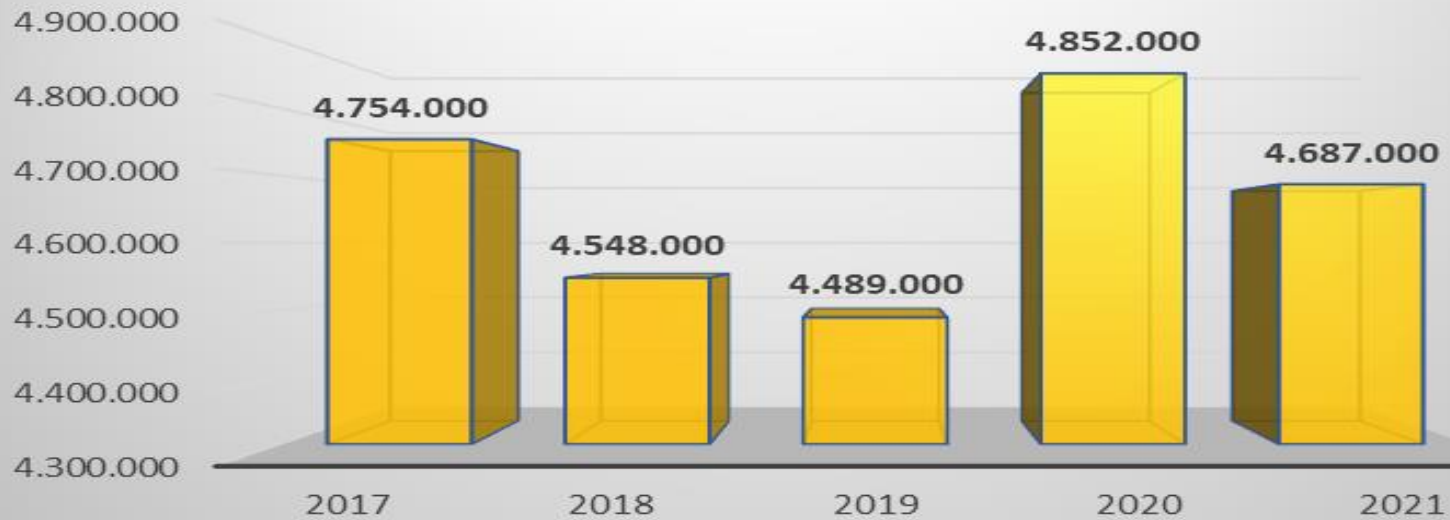


Fertilizers (in/out , warehouse operation)



Volumes – tons mobilized per year (2017 -2021)

MT mobilized per year (2017-2021)



<https://www.youtube.com/watch?v=XQgNzpyf0o0>



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Thanks!



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