



Vancouver Bulk Terminal LLC (VBT) is a bulk terminal that operates Terminal 2 in the Port of Vancouver.

VBT was established in 2023 as a Joint Venture between Nautilus and Neltume Ports.



About VBT

Vancouver Bulk Terminal LLC (VBT) is a Joint Venture established in **2023** between **Nautilus** and **Neltume Ports** to operate a Bulk facility in the Terminal 2 of Port of Vancouver.

Terminal 2 is operated by **Metro Ports** a Nautilus International Company.

VBT was conceived to improve **operational** and **sustainability standards** in the **Port of Vancouver** and the **Columbia River** waterfront.



50%



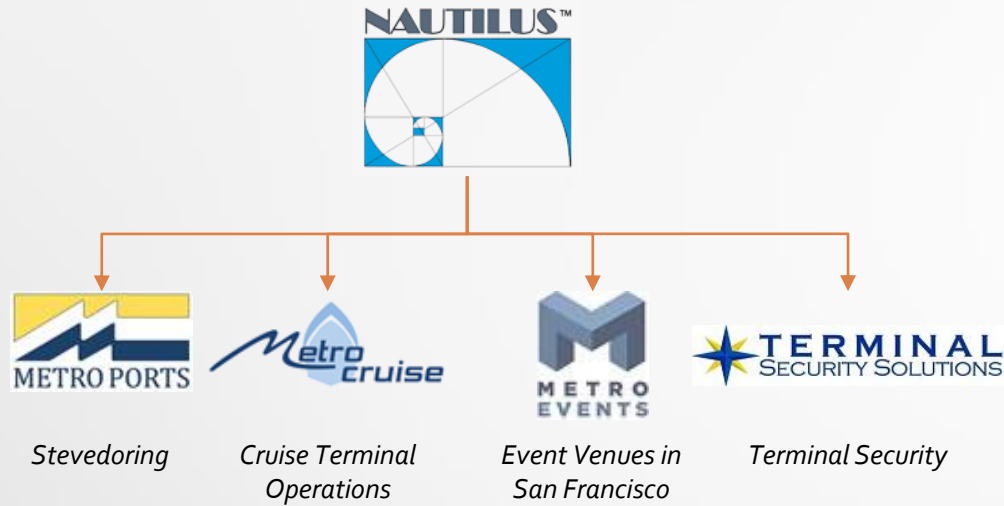
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Nautilus International

Nautilus International is a port-services holding that started operations in 1852 during the Gold Rush.



Values

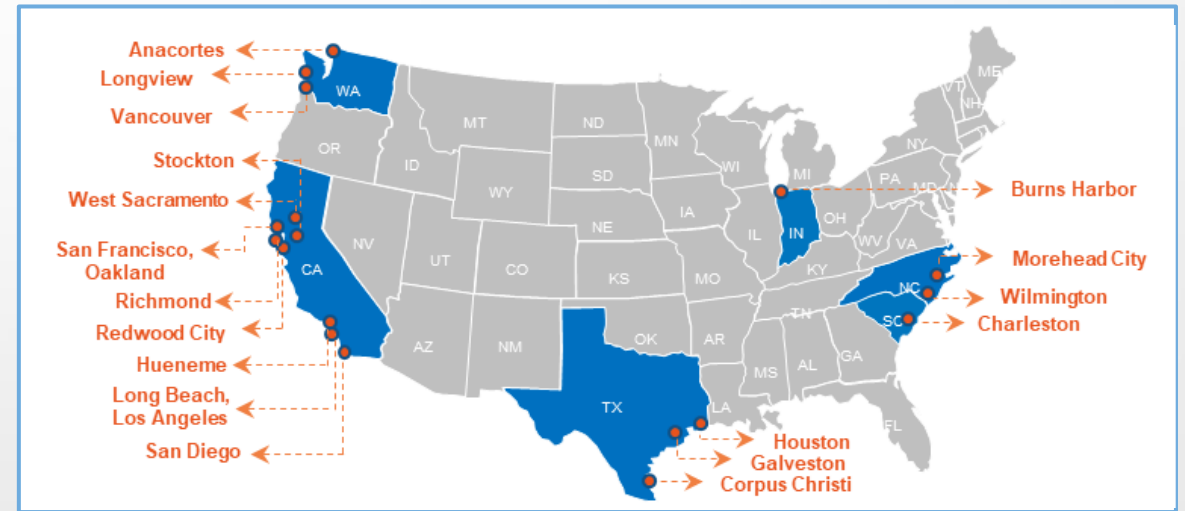


Metro Ports

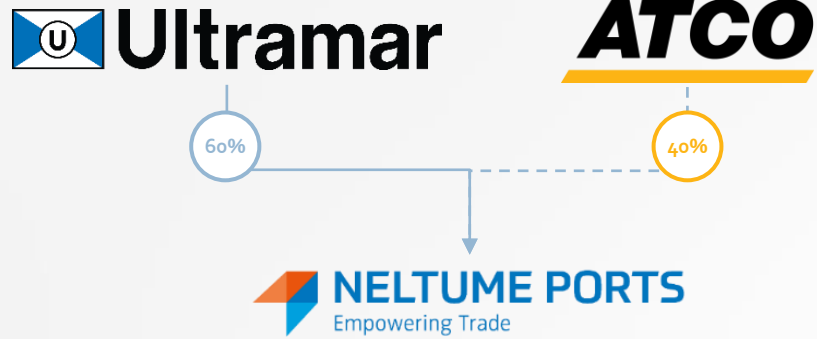
Metro Ports is part of Nautilus International. Was founded in 1923 under the name of Metropolitan Stevedoring Company, Metro Ports started its operations with the development of ports in Long Beach and Los Angeles.

- They are specialized in **Bulk and Break-Bulk stevedoring**.
- They have experience and good relations with unions.

They have 20 operations across the USA, located in California, Texas, Washington, Indiana, North and South Carolina:



About Neltume Ports



Neltume Ports is a Chilean company founded in 1995.

The company is a leader in port operation and development, with a diverse and strong platform of terminals and storage businesses in Latin America and the United States.

Opening in
5 AMERICAN COUNTRIES

2,1 MILLIONS
TEU's

46,4 MILLIONS
tons moved total



About Port of Vancouver, USA

Located in the City of Vancouver, Washington, USA, Port of Vancouver ("PoV") was founded in 1912. It is up the Columbia River from the Pacific Ocean in a 13 meters deep navigation channel.

The port has **5 terminals** and **11 berths** that handle more than **400 vessels per year**, with a total cargo volume of more than **7 million tons**.

PoV has connection with two interstate highways and a rail network that spans the continent, making it a major gateway to the US and Canada.



Vancouver Bulk Terminal

In 2023, VBT signed a 30-year long-term lease contract with Port of Vancouver (PoV) with two, 10-year renewals options to operate T2, B7. Berth 7 is utilized for all dry bulk ship berthing and loading activities at Terminal 2.



T2 Volume in 2022

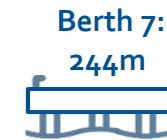
300 k tons
CuCon

125 k tons
Clay Bentonite

Operations: Operation of Copper Concentrate (CuCon), Clay, Grains, Soy Bean Meal, Potash and others.

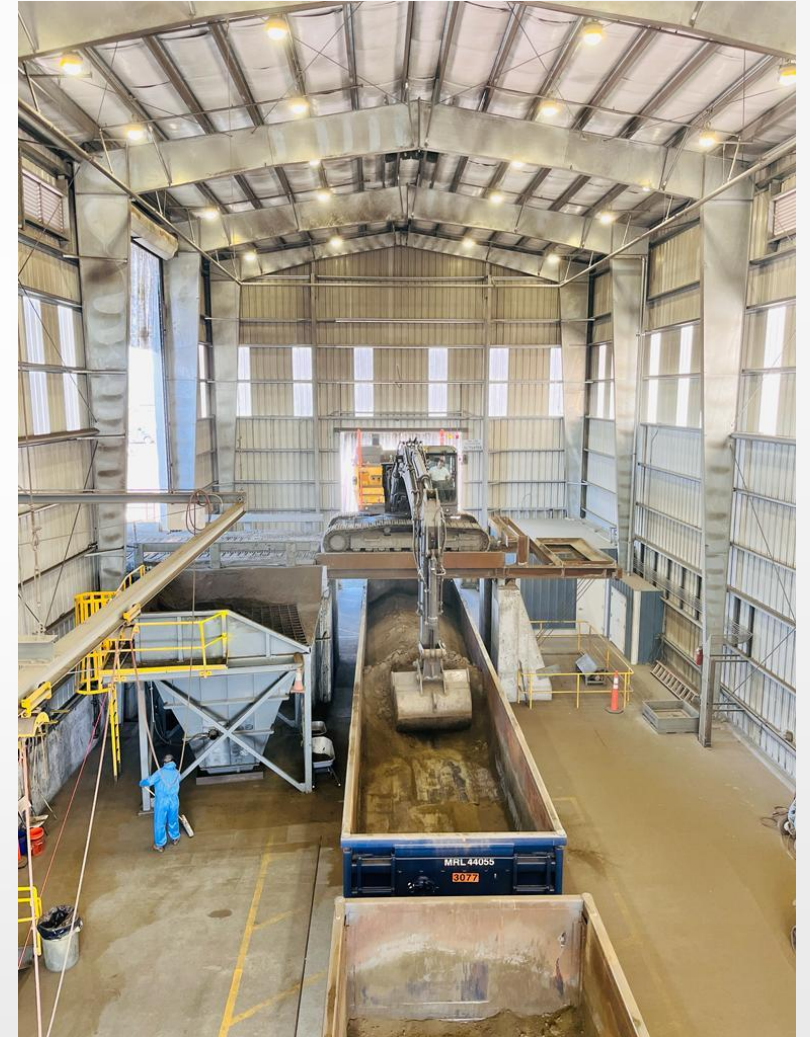
Concession Period: 2023 – 2053
(2 Renewable for 10 more years)

More than 600k tons/year of Capacity



VBT current operation

CuCon and Bentonite Clay at T2.



VBT Soda Ash Project

Future operation of Soda Ash at T2.

In 2023, an agreement with **Solvay** was signed for handling, conveying, storage, loading and unloading free flowing Soda Ash.

About Solvay



Solvay is a Soda Ash producer and exporter, which was looking for a terminal in the west coast to export their cargo.

About Soda Ash

Soda Ash is the trade name for Sodium Carbonate, the **10th** most consumed inorganic compound in the world, which has been used for over 5,000 years as a key component in a variety of industrial processes from the manufacture of **glass** to dry powder **detergents** and **lithium-ion batteries**. It is also an important ingredient in the **food** and **pharmaceutical** industries.



Term	Volume
15 years	1,5 m tons per year



New Terminal 2 Features

Future operation of **Soda Ash** at T2.

Features



Modern Warehouse



Efficient Shiploader



Direct Rail to port

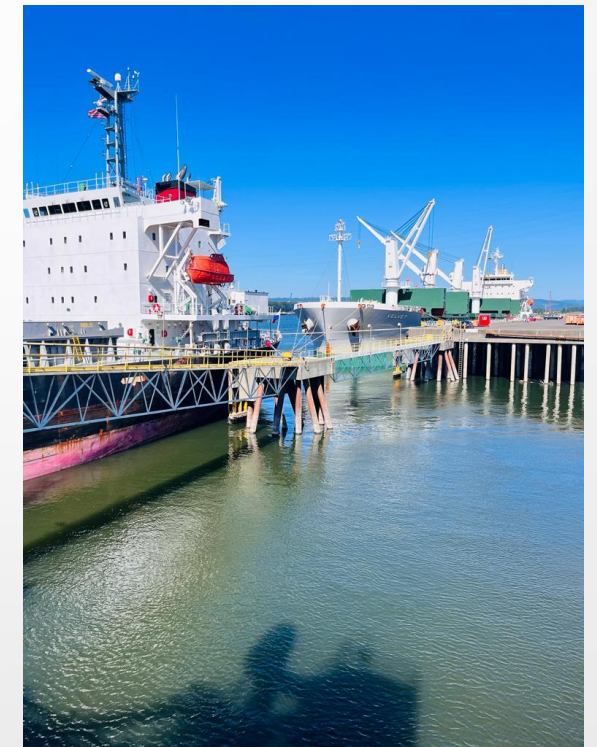
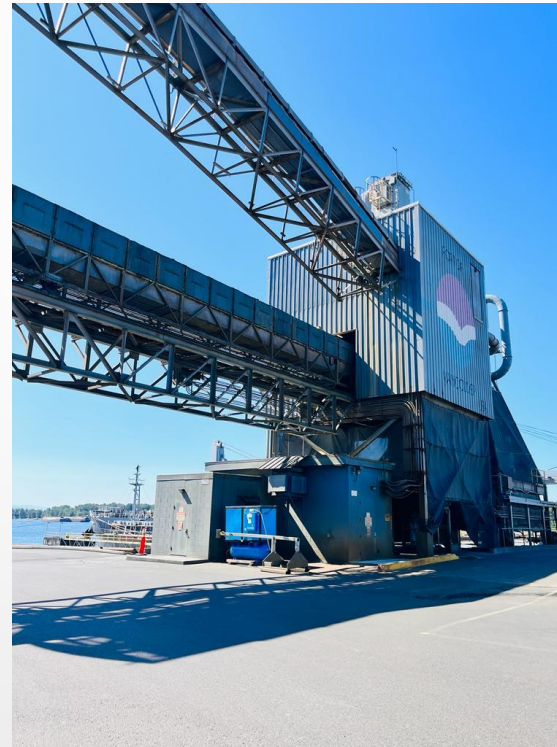


Sustainable operation



Safety Standards

New Capacity
2,5 m tons
of Soda Ash per year



Ready in
2026

